



Standardize the Way You Work With Title & Settlement

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## **Deliver Error-free, On-time Closings**

Qualia Connect provides mortgage lenders unparalleled connectivity with their title and escrow partners. With Connect, lenders can automatically place orders, seamlessly exchange documents and information, and get real-time visibility into the status of each closing – all directly within their LOS.

# **#1** Rated Closing Platform

Users report a **75% reduction in workload** with Qualia. See why over 500,000 title, escrow, mortgage and real estate professionals choose Qualia to close millions of transaction each year.

### **Automated Workflows**

Reduce time to close and maximize mortgage team efficiency by automating touchpoints with all of your title & escrow companies — for both purchases as well as refinances

## **Real-time Visibility**

Drive borrower confidence and provide a white-glove experience with real-time status updates and info & document exchange with title and escrow companies.

## **LOS Integration**

Gain transparency and control over the closing process by integrating the settlement ecosystem directly into your LOS – no portals necessary.

### Stay In-sync with Any Settlement Partner, for Purchases and Refinances

Connect integrates your LOS directly with any title company. As a result, what you see for critical closing information is always what your partner sees, eliminating the need to call or email when information is updated.

# Automated Title Order Placement & Information Gathering

Automatically place title orders directly from your LOS once a milestone is hit, kicking off the process faster. Receive confirmation from the title company upon order acceptance, eliminating the need to follow up.

Automatically collect critical data for a loan file by securely transmitting information requests for set data fields such as the legal description or time and place of closing. All received data flows directly back into the relevant fields within your LOS, eliminating the need for rekeying.

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### **Document Exchange & Two-way Communication**

Automatically trigger requests to settlement partners for critical documents such as the CPL, Title Commitment, signed Closing Package, and more. Receive documents directly into your LOS folder.

"Qualia is a game changer for our mortgage operations. We've gained back critical time to focus on superior customer service and winning new business."

Andrew R. McElroy, Vice President, Mortgage Operations at American Federal Mortgage Company



### **Real-Time Transparency and Performance Reporting**

Gain unprecedented visibility into the closing timeline with real-time status reporting on the title & escrow process for each loan.

Monitor average turnaround times and fulfillment rates by title & escrow company, enabling you to optimize your operations.

#### A Secure Platform for Exchange

Centralize communications on a loan file by messaging title companies with secure, two-way messaging. Keep an audit trail of communications for more efficient internal collaboration.

## Connect with a Qualia Connect expert qualia.com/connect-for-lenders